

## Sunol AgPark Prospective Farmer Application

Applications are open to prospective farmers for two separate plots (0.65 and 0.75 acres) at the Sunol AgPark. Applicants are encouraged to apply for one or both plots. Farms must be operated following National Organic Standards and farmers must carry a Commercial General Liability Insurance policy.

To be considered for a Farming License at the Sunol AgPark, please complete the following application and submit to Colleen Hotchkiss, AgPark Manager via email at [colleen.hotchkiss@acrpd.org](mailto:colleen.hotchkiss@acrpd.org) by **5PM Friday, April 22, 2022**.

There will be two informational tours held at the AgPark on Tuesday, April 5th from 1-2PM and Monday, April 11<sup>th</sup> from 3-4PM. To RSVP and for any other questions, please contact Colleen at the above email or at (650) 868-7186.

**Farm Name:** \_\_\_\_\_

**Farm Classification (circle one):**    Sole proprietorship    LLC    Partnership    Cooperative  
Non-profit organization  
Other: \_\_\_\_\_

**Primary contact person:** \_\_\_\_\_ **Phone:** \_\_\_\_\_  
**Email:** \_\_\_\_\_ **Address:** \_\_\_\_\_

**Farm Partners/Owners (list name, title and approx. # of hours per/week):**

Partner 1 \_\_\_\_\_  
Partner 2 \_\_\_\_\_  
Partner 3 \_\_\_\_\_

**Farm Employees (list name and approx. # of hours/week during work season):**

Employee 1 \_\_\_\_\_  
Employee 2 \_\_\_\_\_  
Employee 3 \_\_\_\_\_  
Employee 4 \_\_\_\_\_

**Farming experience (how many years, what crops, how many acres):** \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Please submit the following information as attachments with your application:**

- Business Plan – Upon application for entry into the AgPark, Farmers are required to submit a business plan including the following elements: 1) Vision, Mission, Goals; 2) Description of Products/Services; 3) Production Plan; 4) Sales and Marketing Plan; and 5) Projected Income and Expenses. AgPark Farms may function as non-profits or other organizational models, but all Farmers must still provide a business plan demonstrating the farm’s economic viability. Below are a few resources that may assist in putting together a business plan:
  - [The Farm Business Start-up Checklist](#) from NCAT
  - Simplified guide on [Creating a Farm Business Plan](#) from California FarmLink
  - [Farm Business Plan Workbook](#) from California FarmLink
- Prior year financials - income and expense statement or clear accounting of the financial state of the business for prior 12 months. If a full year of financials does not exist, please provide as much as possible.
- Production Summary - what you produced in 2021 by commodity type and sales avenue.
- Annual Field Systems Plan – complete the attached form to demonstrate your management plan for your licensed acreage at the AgPark.
- Completed Organic Farming Input Record – complete the attached form to document your input plan for 2022.
- Pesticide Use Approval and Report Form – complete the attached form to request approval for use of all pesticides you plan to apply in 2022.
- Any additional attachments as desired

**Annual Field Systems Plan**

**Farmer Name(s):** \_\_\_\_\_ **Farm Name:** \_\_\_\_\_

**How will you evaluate soil fertility on your farm?** Select all that apply.

- soil testing
- microbiological testing
- tissue testing
- observation of soil
- observation of crop health
  
- comparison of crop yields
- other (specify)

**What will you do to maintain or improve your soil health and fertility?** Select all that apply.

- crop rotation
- cover crops
- incorporation of crop residues
- subsoiling
- fallow
- compost
  
- soil amendments
- tillage performed at optimal soil moisture
- other (specify)

**List all fertility inputs used or intended for use in the current season.** *Please be sure that all current or anticipated fertility inputs are also included in your OFIR (Exhibit K).*

**How will you manage weeds on your farm?**

- crop rotation
- prevention of weed seed set
- soil solarization
- use of fast emerging crops
- cultivation
- undercutting
- hand weeding
- mowing
- flame weeding
- smother crops
- non-synthetic mulch
  
- organic herbicides
- Stale seed beds
- other (specify)

**How will you monitor the effectiveness of your weed management program?**

- observation    records kept of observations/counts    other (specify)

**What strategies will you use to control pest damage to crops? *Note: All pest, disease, and weed control related inputs should be listed in Exhibit L***

- none used    crop rotation    selection for plant species/varieties    development of habitat for natural enemies    timing of planting    companion planting    bat houses    bird houses    hand picking    monitoring    trap crops    physical barriers    traps    lures    insect repellents    animal repellents    release of predators/parasites of pest species    other (specify)

**How will you monitor the effectiveness of your pest management program?**

- insect monitoring with traps    observation of crop health    comparison of crop yields  
 monitoring records kept    other (specify)

**What disease prevention strategies will you use to manage common crop diseases (e.g. powdery mildew, verticillium, early blight, etc)?**

- crop rotation    field sanitation    plant spacing    selection of plant species/varieties  
 timing of planting/cultivating    vector management    solarization    irrigation management  
 companion planting    compost/tea    other (specify)





### Pesticide Use Approval and Report

Farm Name: \_\_\_\_\_ Farm Point of Contact: \_\_\_\_\_ Date: \_\_\_\_\_

Use this form to [\(check one\)](#):

\_\_\_\_\_ REQUEST approval of a Pesticide for future use: during license application, renewal process, or for a new pesticide. Once approved, Pesticide will be included on the AgPark IPM Plan’s list of allowed pesticides.

\_\_\_\_\_ REPORT MONTHLY Pesticide Use - submit monthly, before the end of the month any pesticide is used.

[NOTE: Keep separate records of prevention, other non-chemical methods of control used, and experimental efforts prior to pesticide use.](#)

[All Pesticides \(herbicides, fungicides, rodenticides, insecticides, and any substance used as a pesticide\) requested and used must:](#)

1. be [allowed for use in organic systems](#) – see list of [OMRI approved products](#). Receipts must be kept for three years.
2. [appear on the current San Francisco Reduced Risk Pesticide List and be used/applied as required. See Policy for exceptions.](#)

Product Name*	Manufacturer*	EPA Registration #	Date of Use	Unit*	Quantity*	Method Applied*	Target Pest*	Applicator Name	Approved for Use

\* **Product Name:** Name of Product Used taken off Product Label \* **Manufacturer:** Product Manufacturer taken from label \* **EPA Registration:** Taken from product label (or “Exempt”)  
 \* **Date:** of expected or actual application in day/month format \* **Unit:** Fluid Ounces (FL, Oz), Gallons (gal) \* **Quantity:** numerical measurement of active ingredient (2 gal)  
 \* **Target Pest:** Can be general or specific e.g. (annual weeds or dittrichia) \* **Applicator:** Name of applicator and pest company if applicable  
 \* **Method Applied:** Backpack sprayer, power sprayer, dauber, other \* **Approved for Use:** for use by AgPark Manager only – initial & date upon approval and return to farmer to authorize use.

# 2022 Sunol AgPark Farmer Lots and Acreage

